



SIGMA

ENERGY STORAGE

Dispatchable Power Solutions

*Store electricity whenever it is produced,
regenerate when it is needed.*

Sigma Energy Storage: a brief history

- ▶ 2011: Sigma Energy Storage incorporates in Sherbrooke, QC
- ▶ 2013: Business development begins
- ▶ 2014: Friends & family financing
- ▶ 2015: HT-CAES Alpha completed
 - ▶ Prototype scale (50 kW) built, fully tested
- ▶ 2016: SDTC grant, NRC (IRAP), CRSNG
- ▶ 2016: Technoclimat grant, DEC
- ▶ 2017: Sigma HQ opens in Montreal
- ▶ 2018: MOU signed with major industrial client

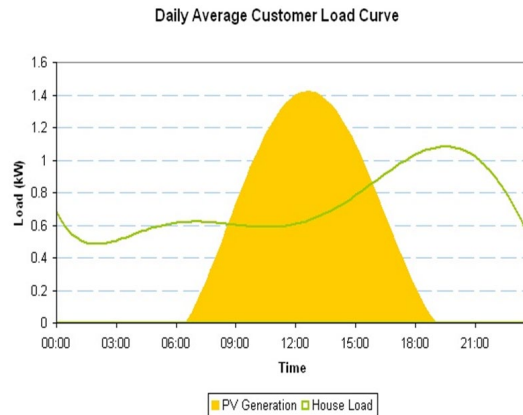


We have built a dedicated team of innovators from around the globe.

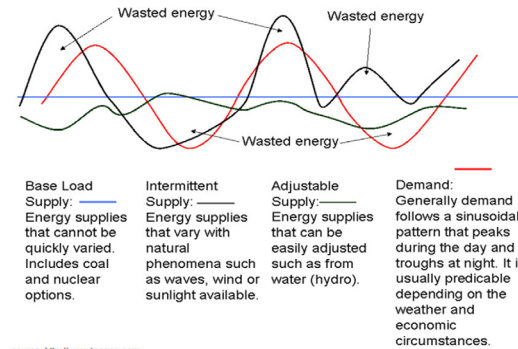
- ▶ Seasoned leadership
 - ▶ CEO Martin Larocque (Leadership, Commercialization)
 - ▶ Executive Chairman Richard Boudreault (Serial entrepreneur and innovator)
 - ▶ Exec.VP Carmine Marcello (Energy Expert, former CEO Hydro One)
 - ▶ Exec. Consultant Jon Sorenson (Project Development)
- ▶ 14 employees
- ▶ 90% of FTE hold advanced degrees
 - ▶ Engineering (5 PhDs), Physics, Communication, Environment, and Business

Why renewable energy needs our solution

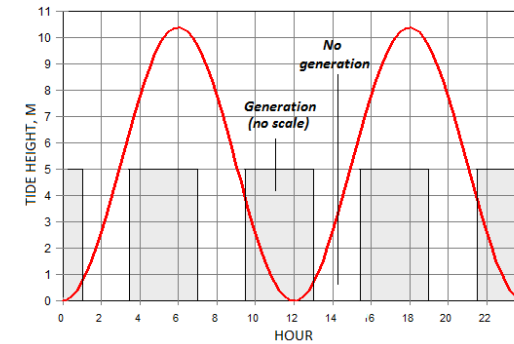
Solar



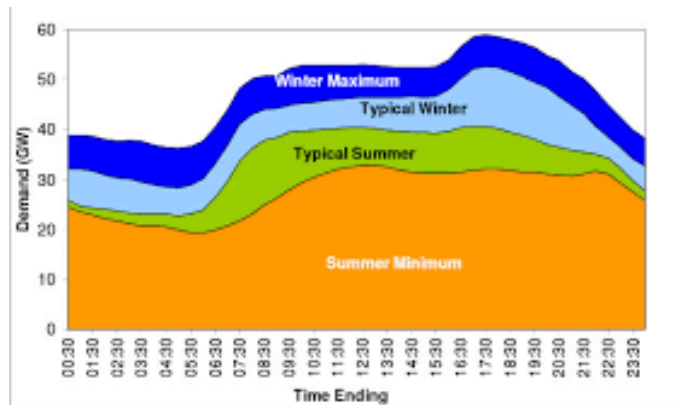
Wind



Tidal



Typical Load Profile



Misalignment between production & load: a key market driver for energy storage

Two valuable solutions, Three applications

1. Microgrids (HT-CAES)

- ▶ Integrate intermittent renewables to reduce diesel use for remote villages, mines, and military sites

2. Bulk Storage (HT-CAES)

- ▶ Large-scale grid balancing

3. Industrial Energy Solutions (CP-TES)

- ▶ Recover waste heat & provide electricity strategically

HT-CAES: Hybrid Thermal-Compressed Air Energy Storage

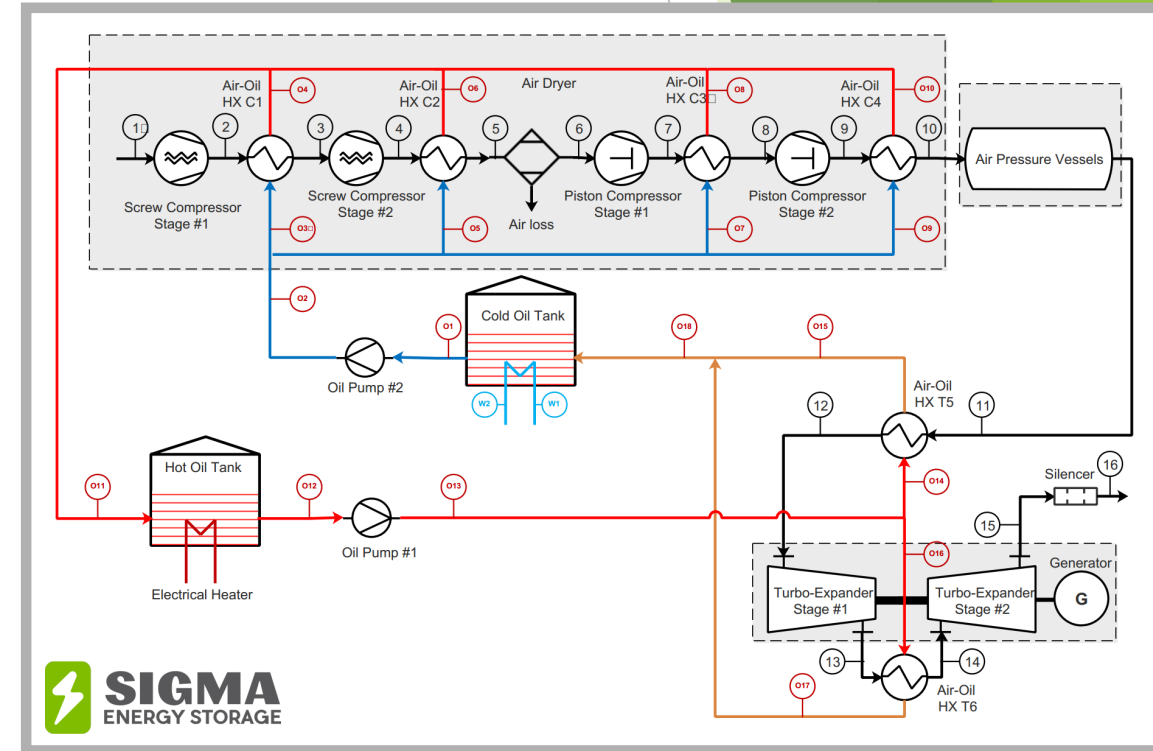
CP-TES: Combined Power-Thermal Energy Storage



How does HT-CAES work?

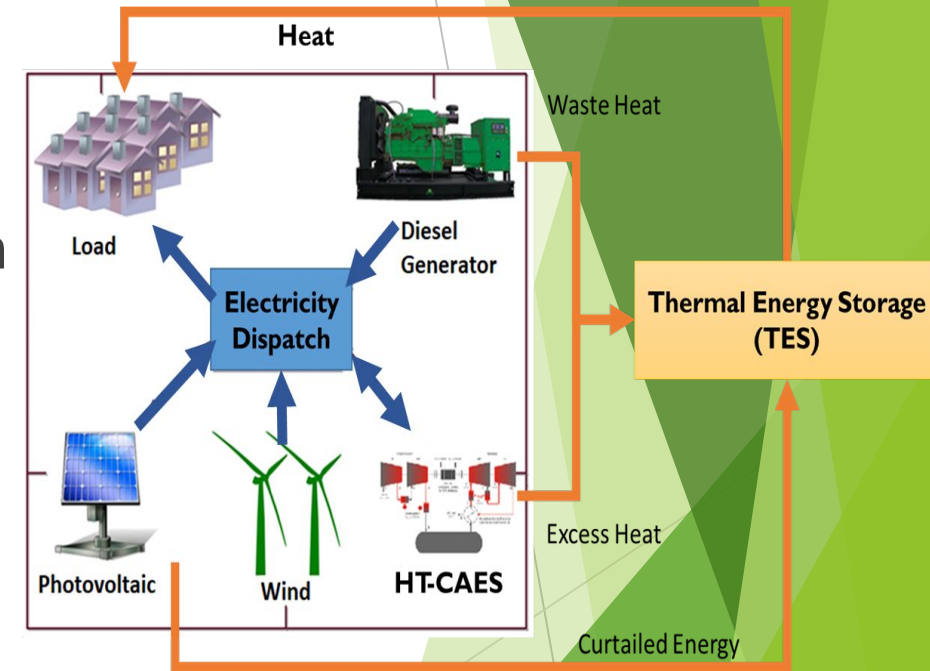
It's a straightforward concept:

1. Use electricity to compress air
2. Recover heat loss from compression
3. Store heat & compressed air until electricity is required
4. Release and reheat pressurized air to run a turbine-generator



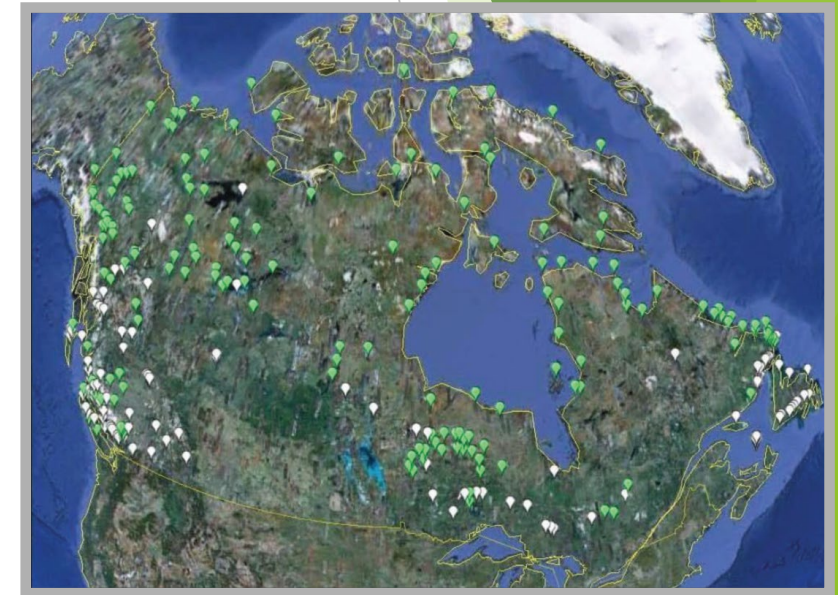
Microgrids: HT-CAES stabilizes intermittent generation and provides heat.

- ▶ MW/MWh scale
- ▶ Install anywhere (uses certified pressure vessels)
- ▶ Reliable, climate-resistant energy storage solution
- ▶ HT-CAES + renewables reduces diesel 40-60%
 - ▶ Heat recovery
 - ▶ CO₂ capture & liquefaction
- ▶ Recyclable at end of life – no toxic chemicals
- ▶ Expected payback period less than 7 years



Microgrids: HT-CAES reduces diesel dependence

- ▶ 270 Canadian diesel-dependent remote communities¹
- ▶ 15,000 mines and military bases in North America²
- ▶ 25,000 diesel-powered systems worldwide
 - ▶ **22.5 GW global diesel generation capacity³**
- ▶ Diesel is costly and risky
 - ▶ 1 litre diesel = 2.7 kg greenhouse gas (GHG) emissions
 - ▶ Fuel delivered by air or ice road



¹ Natural Resources Canada

² Greentech Grid

³ Reiner Lemoine Institut

Bulk Energy Storage: utility-scale HT-CAES balances the grid

► Scale

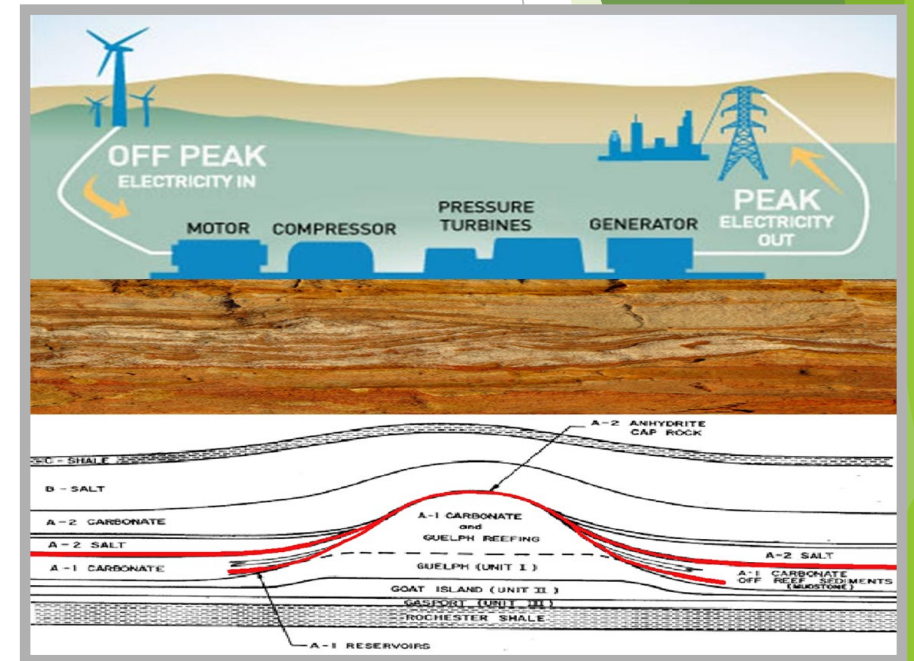
- Power in MW/GW
- Storage Capacity in GWh/TWh

► Cost

- <\$0.05/kWh at scale

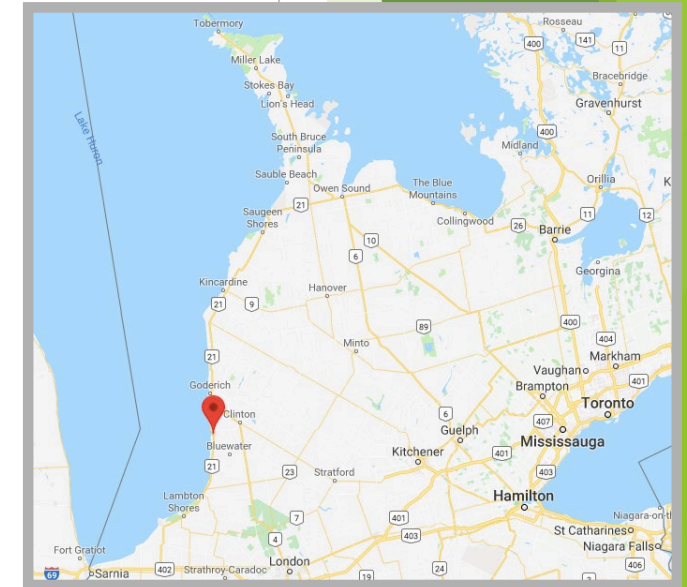
► Balances grid-level intermittent renewable generation

- Solve issue of curtailment
- Reduce or eliminate negative pricing
- Displace natural gas peaking power plants



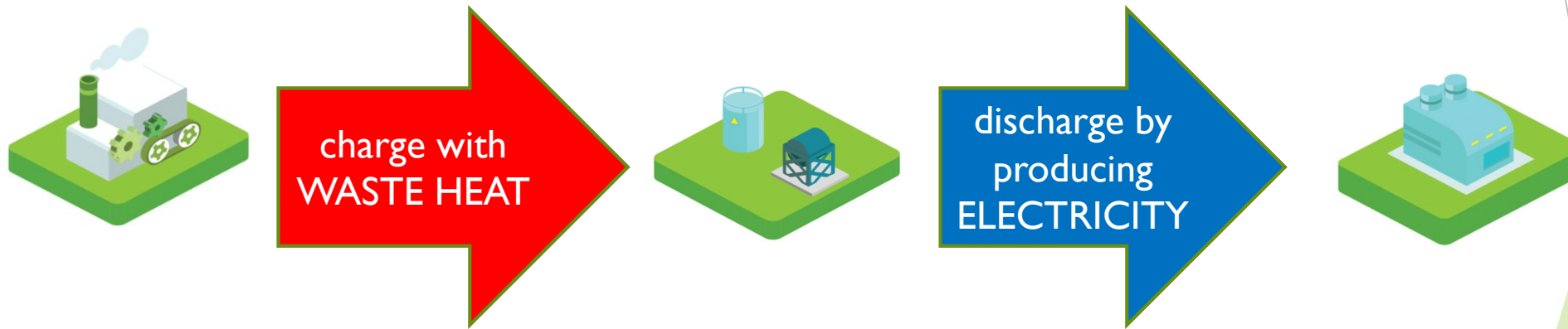
Bulk Energy Storage Market Potential

- ▶ Sigma has exclusive right to multiple rock pools in Ontario
 - ▶ Porous rock formations
 - ▶ Former natural gas storage (already pressure rated)
 - ▶ Exclusive study in Ontario (with IESO)
- ▶ High-potential sites available worldwide
 - ▶ Alberta, Nova Scotia, New Brunswick, Indonesia, Finland, Bolivia, China, Australia, etc.
- ▶ Multi-Billion-Dollar Infrastructure Projects
 - ▶ Power Purchase Agreements (PPAs) 30 years +



CP-TES stores waste heat and provides dispatchable electricity.

1. Charging Cycle (continuous operation, 24 hours)
 - Transfers waste heat (excess energy) to thermal storage unit



2. Discharge Cycle (average peak is 4 hours)
 - Uses stored thermal energy to generate power strategically

Industrial Energy Solutions: Combined Power-Thermal Energy Storage (CP-TES)

- ▶ Reduces energy costs and GHG emissions
- ▶ Provides electricity during high demand (high price) hours
- ▶ Behind the meter solution
- ▶ Ideal for industrial electricity consumers in areas where peak consumption is penalized (Ontario, New York, Hawaii)

Use Case for Ontario Industrial

CP-TES installed to provide electricity during extremely costly annual demand peaks and to improve manufacturing process efficiency

- ▶ Annual Electricity Cost Savings: \$6 M
- ▶ Annual Natural Gas reduction: \$400 K
- ▶ CP-TES: \$3 M annually, 20 years
- ▶ Annual Net Savings: \$3.4+ Million
- ▶ **20-year savings: \$68+ Million**

Sigma's Competitive Advantages

1. Mechanical

- ▶ Long-lasting & reliable = **low levelized cost of energy**
- ▶ **Scalable** & modular
- ▶ Operable in all climates

2. Store & use heat

- ▶ Maximize efficiency

3. Clean throughout life cycle

- ▶ **Non-emitting** dispatchable power
- ▶ Recyclable at end of life



Thank you!

Let's continue the conversation.

Martin Larocque, CEO

+1 514 519 2268

m.larocque@sigmaenergystorage.com

